



Grupo
Dynasoft

Sesión de Negocio

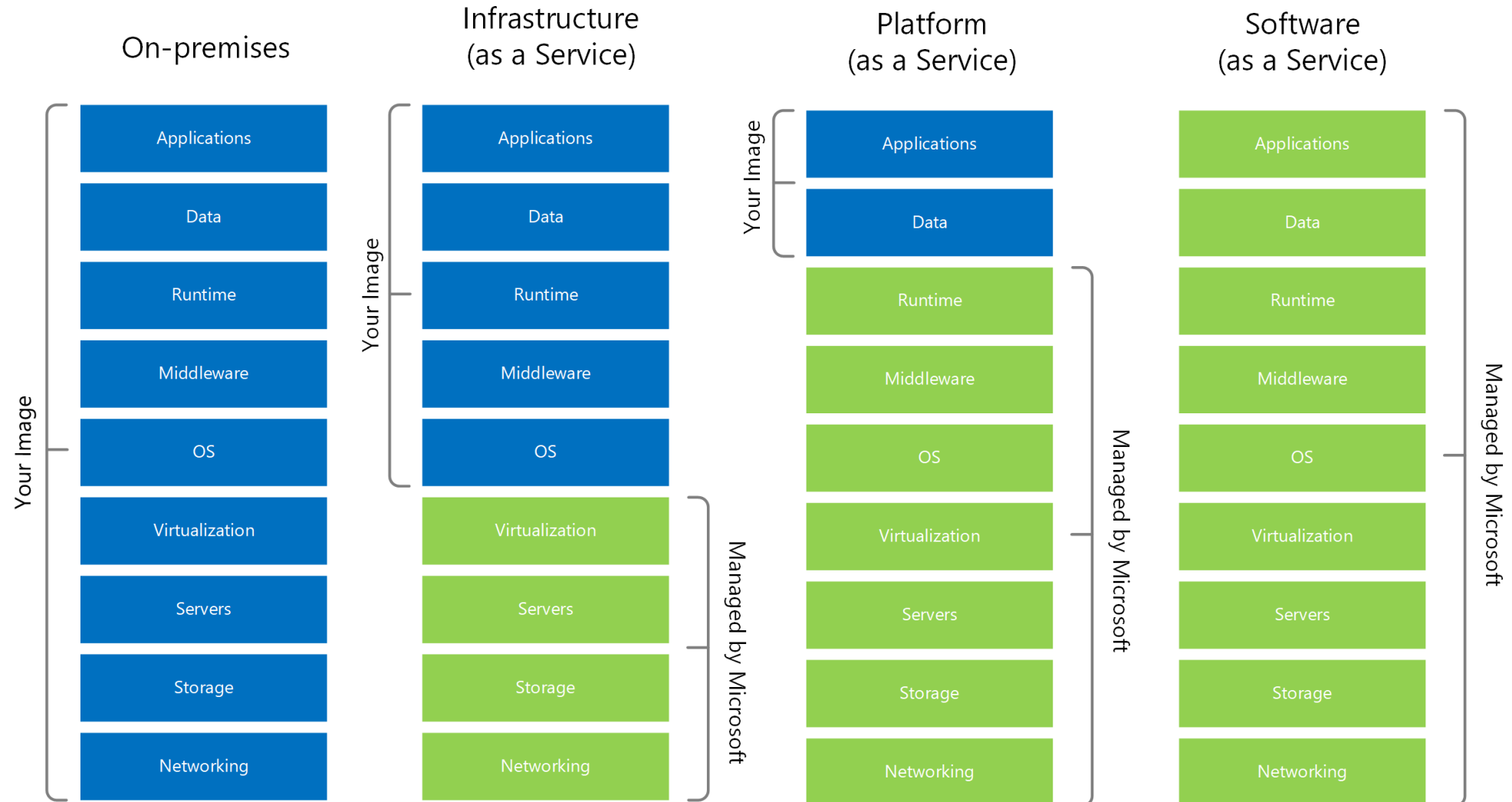
Mallorca Digital
Hospitality Program

Cambios en el entorno:
¿Qué está ocurriendo?



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Cloud Models

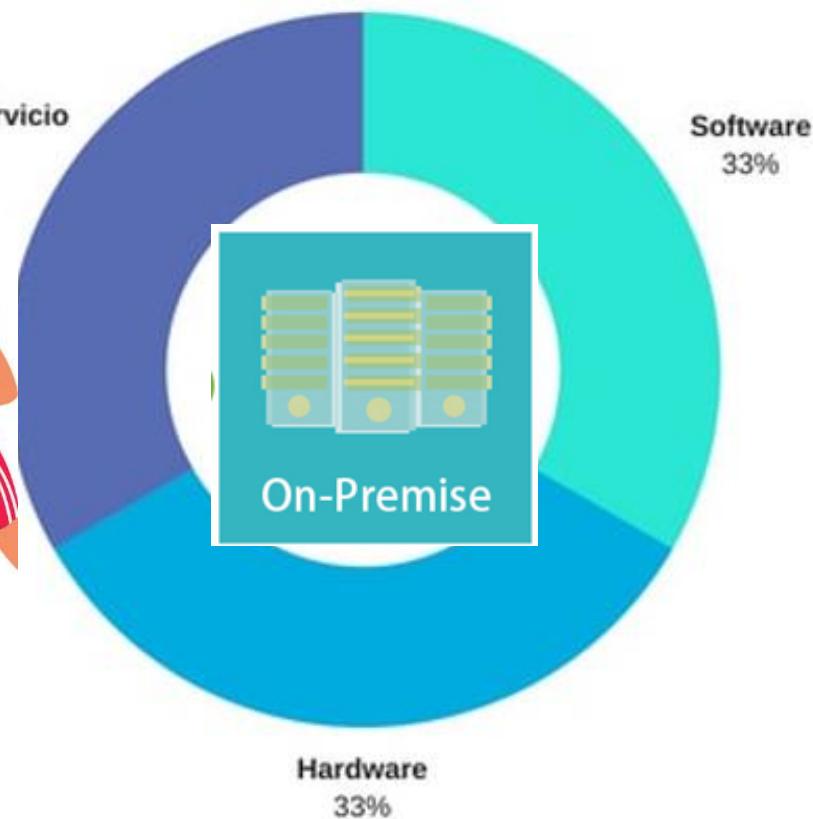
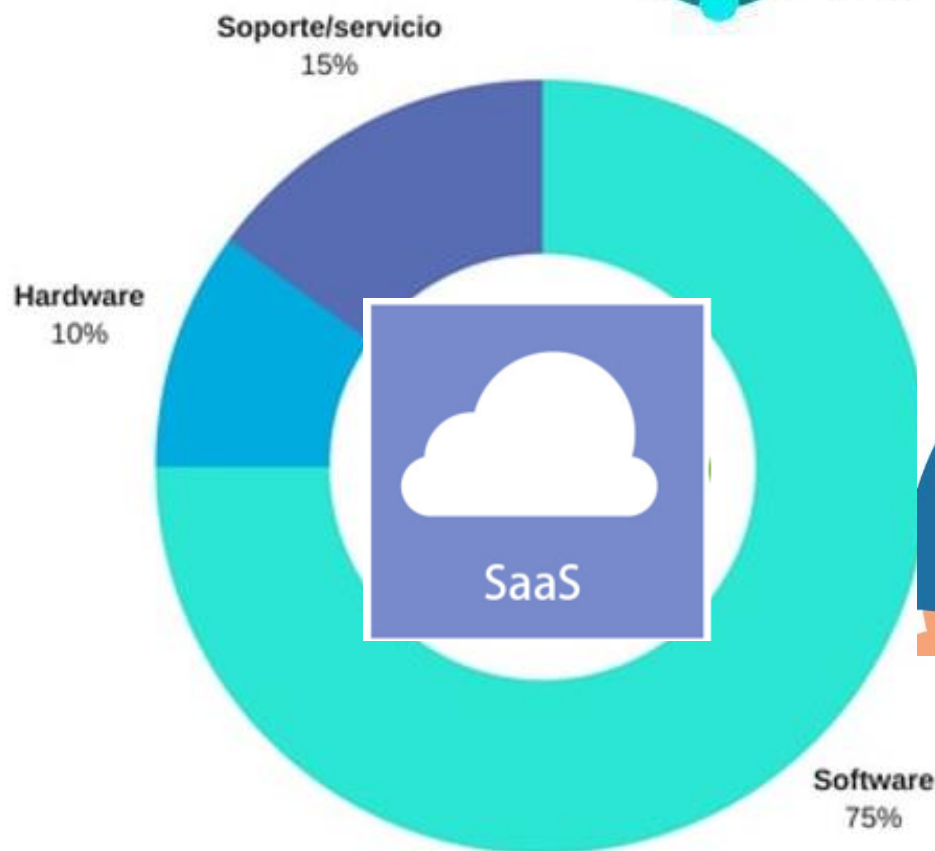


El crecimiento en el cloud público de las empresas españolas crecerá un 21% en menos de 2 años



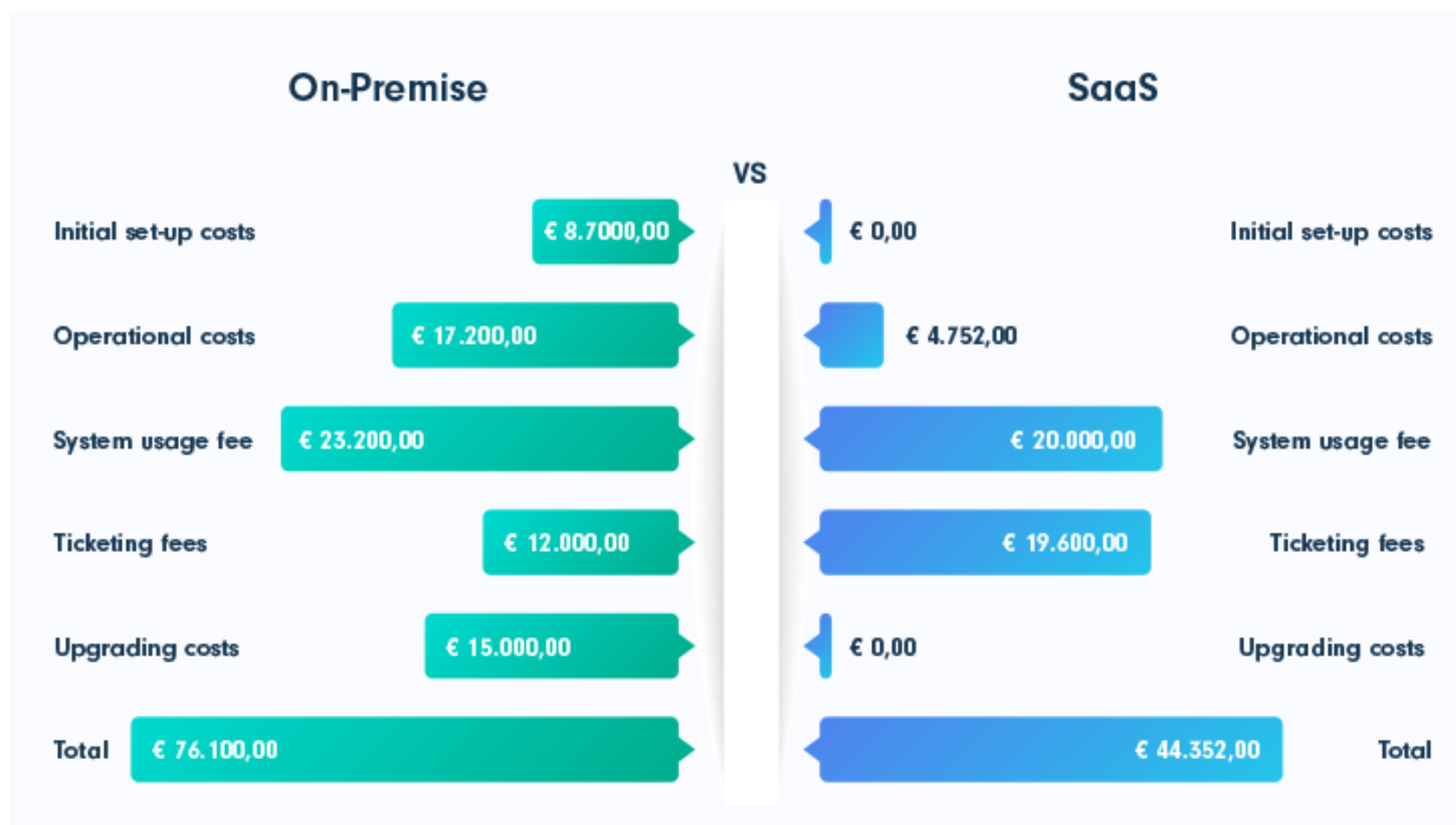


Microsoft Dynamics 365 Business Central

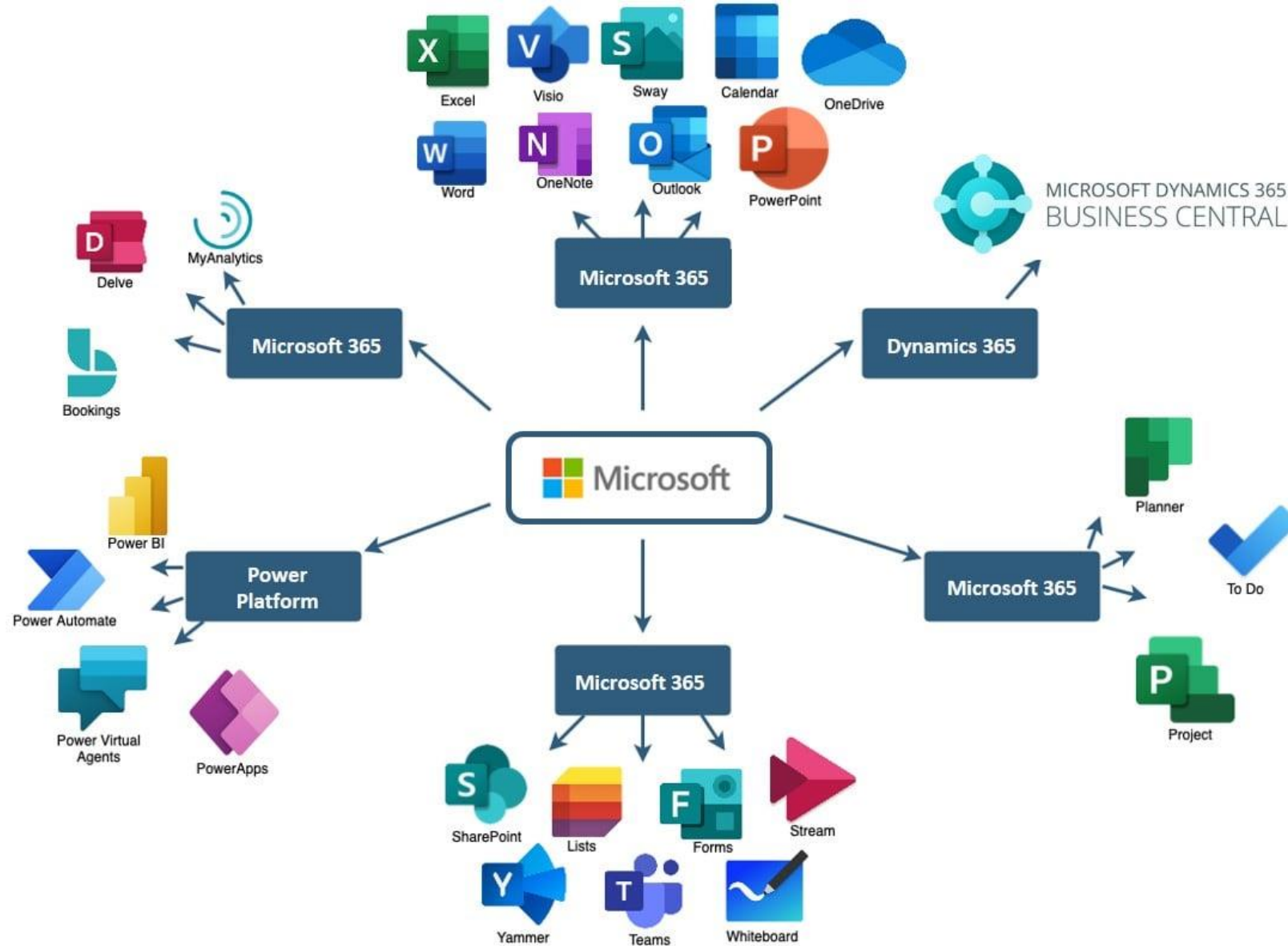


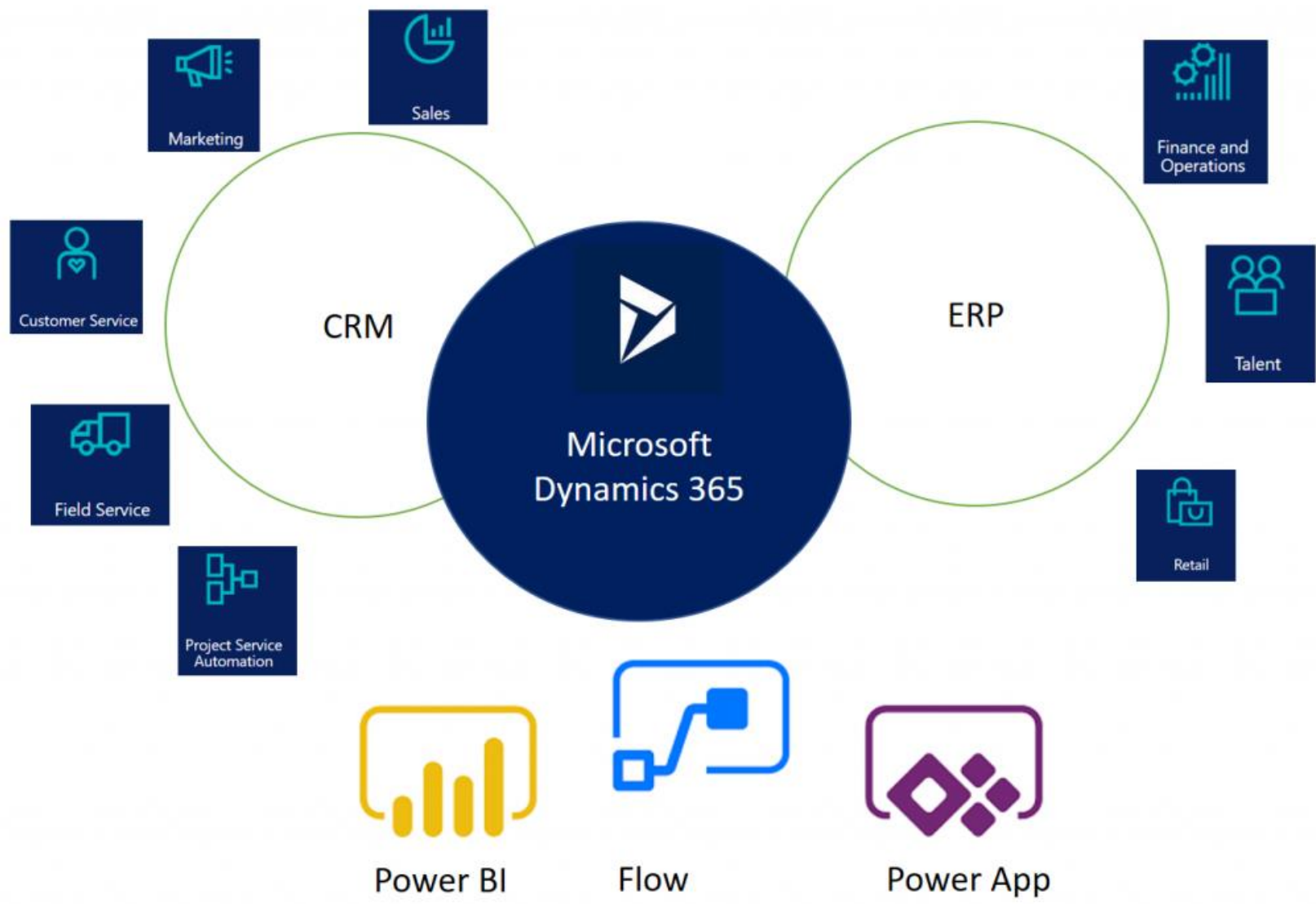


Microsoft Dynamics 365 Business Central



Necesidad: ¿Qué
necesidades se están
destapando a partir del
cambio en el entorno?





A word cloud centered around the words "CUSTOMER" and "EXPERIENCE". The words are arranged in various orientations and sizes, with "CUSTOMER" and "EXPERIENCE" being the largest and most prominent. Other words include "SERVICES", "RELATIONSHIP", "USE", "SUCCESS", "AWARENESS", "LOYALTY", "MANAGEMENT", "ADVOCACY", "DISCIPLINE", "DISCOVERY", "COMPANY", "SATISFACTION", "INTERACTION", "BUSINESS", "RATES", "PURCHASE", "CULTIVATION", "ATTRACTION", "SUPPLIER", and "DISCOVERY".

CUSTOMER
EXPERIENCE

SERVICES
SATISFACTION

RELATIONSHIP
USE

SUCCESS
AWARENESS

LOYALTY
MANAGEMENT
ADVOCACY

DISCIPLINE
DISCOVERY
COMPANY

INTERACTION
BUSINESS

RATES
PURCHASE

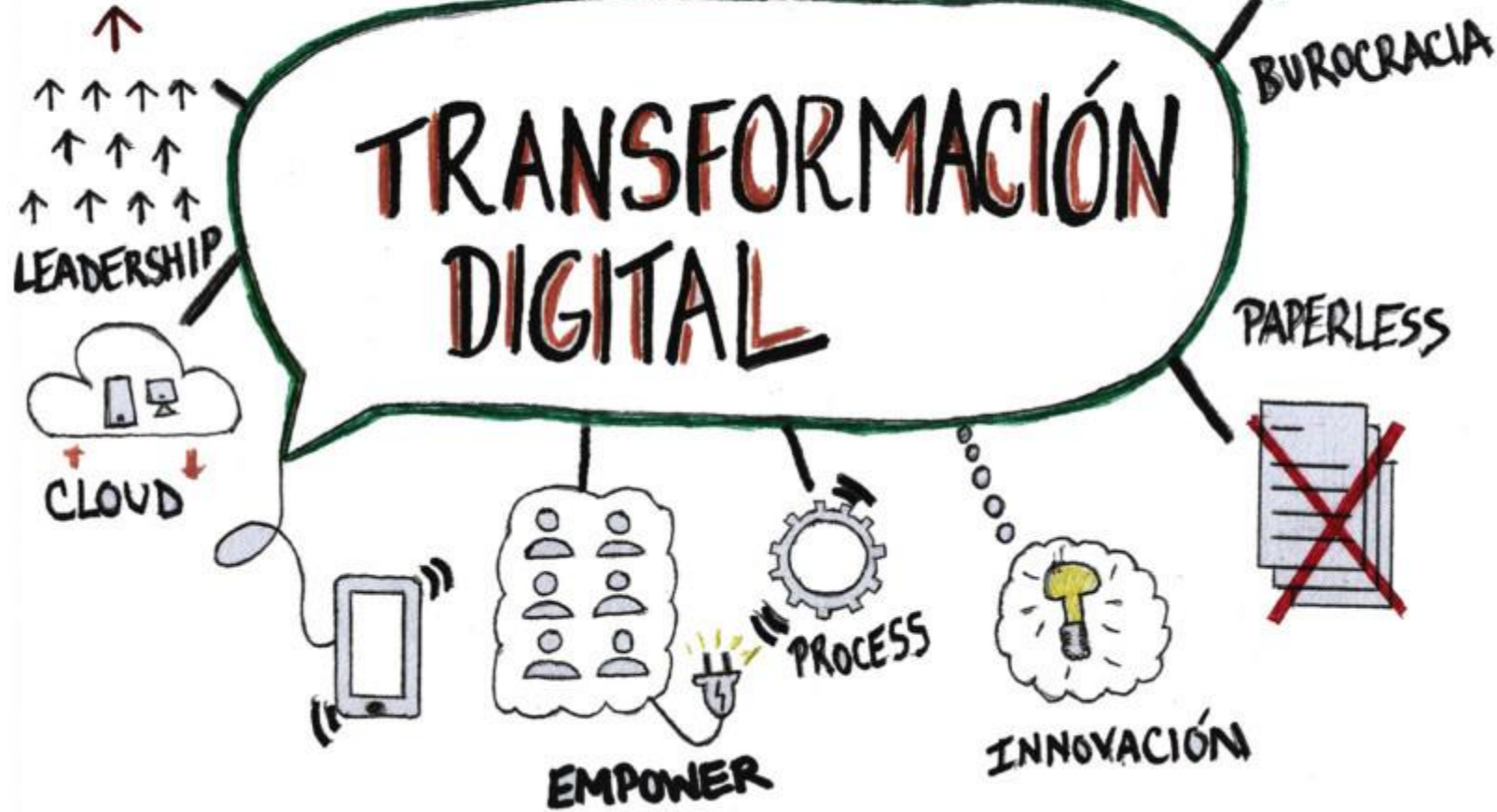
CULTIVATION
ATTRACTION
SUPPLIER



¿Qué hace la tecnología
de hoy que ayude a
cubrir las necesidades?



QUÉ ES LA...





Microsoft

Dynamics 365 Business Central

Finance > Cash Management > Sales > Purchasing > Setup & Extensions > Intelligent Cloud Insights >

Customers Vendors Items Bank Accounts Chart of Accounts

INSIGHT FROM THE LAST THREE MONTHS

You closed **16** more deals than in the same period last year

ACTIONS

- + Sales Quote
- + Purchase Quote
- + New
- + Setup
- + Sales Order
- + Purchase Order
- + Payments
- + Sales Invoice
- + Purchase Invoice
- + Reports

Activities

Activities >

SALES THIS MONTH AMOUNT \$1,906 > See more	OVERDUE SALES INVOICE AMOUNT \$63,890 > See more	OVERDUE PURCH INVOICE AMOUNT \$49,422 > See more	SALES INVOICES PREDICT. OVERDUE 0 > See more
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ONGOING SALES

SALES QUOTES 2	SALES ORDERS 4	SALES INVOICES 7
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ONGOING PURCHASES

PURCHASE ORDERS 4	ONGOING PUR. INVOICES 3	PURCH. INVOIC. NOT RECOR. 13
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APPROVALS

REQUESTS TO APPROVE 0

PAYMENTS

UNPROCESSED PAYMENTS 1

AVERAGE COL. DAYS
5.8

OUTSTANDING INVOICES
13

MY INCOMING DOCUMENTS
1

PENDING USER TASKS
0

PRODUCT VIDEOS

GET STARTED

Insights

Business Assistance >

Top Five Customers by Sales Value

Alpine Ski House	Tray Research	Adatum Corporation	Relecloud
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Favorite Accounts >

ACCOUNT NO.	NAME
10100	Checking account
10200	Saving account
10300	Petty Cash
10400	Accounts Receivable
20100	Accounts Payable

CRONUS

Business Assistance >

Top Five Customers by Sales Value

Alpine Ski House	Tray Research	Adatum Corporation	Relecloud	School of Fine Art
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Favorite Accounts >

ACCOUNTING NO.	NAME	BALANCE
10100	Checking account	1,638.40
10200	Saving account	0.00
10300	Petty Cash	96,549.23

¿QUIÉNES SOMOS?

100% Capital Balear

Socio Único (SLU)

Equipo +70 Seniors

Especialistas Tic Turismo



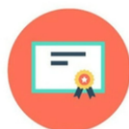
2002

2004

2007

2011

2019



PYME INNOVADORA



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agente digitalizador

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- Integración 100% compatible con la fiscalidad local.
- Multi idioma y multi divisa.



CASO DE ÉXITO



Miguel Frau, CIO Blue Sea Hotels & Resorts

GRACIAS





Grupo
Dynasoft

¡Gracias por su tiempo!

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Asistentes MDHP: 10 Horas D365 Gratis + Trial

*nuevas implementaciones 😊